

## Elmdale Tennis Club -Board Meeting

19 November 2020

### Minutes

Present- Mike Hine, Joel Diener, Catherine Wood, John Findlay, Shawn Moffat, Patrick Faloon and Caroline Pope

Zoom meeting called to order by Mike Hine @ 1937hrs.

Minutes approved last meeting- one minor edit required.

Discussion items-

1. Member appeal request- [name redacted] request for review. past minutes to be looked at to see about prior discussion on refunds prior to Covid. Refunds in the past done on ad hoc basis-language to be firmed up in the upcoming membership contract. Motion- appeal for full membership refund denied/half membership refund upheld. -Carried.
2. Pro Agreement- General discussion around the exclusivity clause and the pricing for court fee back to the club. Exclusivity- comes down to court time for members/tradeoff considerations for bringing in additional pro. Camps in some form will deplete courts. One member wanting to have an outside pro –option to book a court and pay a guest fee, pro bono clinics run by the pro, court time limited to x numbers a day,
3. Board to hire the head pro & may/may not hire a junior pro- TBC based primarily on numerous Covid related factors. Model premised on the fact the pro is a contractor/full rights members of the club who rents space from the club (does not work for the club). Agreement to offer Rachel pro exclusivity and with her being a full rights member of the club and pay market value for the courts. Built in agreement membership payment covered through pro bono work. Joel to reach out to Ottawa West to discuss their model of exclusivity for reasonable comparison.

Motion- adjust the pro agreement community engagement from the pro and speak to pro bono work in exchange for membership- Mike TBC in final contract discussions with Rachel. –Carried.

4. Club payment from the Pro- idea of paying market rate – St James \$5/hr; Ottawa West \$12 prime \$8 off peak within the bubble; Rockcliffe- pro's pay 20% of the lesson fee; Rideau UK; OTLB UK. Agreement signed within the Board for the hourly rate the pro can charge. 7.33\$ plus HST 2020.

Motion- move to set to set rate to 9\$/hr plus tax close market rate value. 2 abstained 5 in favour- Carried.

5. Booking System- Shawn: club is seeking a robust/functionality/mobile friendly booking system. Funnel payment. Mike: Skedda limited in tracking both members only tracks booking member.

Board looking to add some accountability on the part of the members- new software to deep dive into the stats. Looking for full service club management software. Possible options- *Jeggy Soft*- 5K initial up front fee or Ball Button Tennis Club software \$120 US/per month.

Action item- Recommend subcommittee to explore options. John/Shawn/Mike- Agreed to look at decision before February 2021/Ongoing.

6. A sub Board committee consisting of Patrick, Joel, John & Caroline to establish policies going forward re memberships; camp fees etc.

Motion- camp situation to be re addressed / postponing discussion offering until April. - Carried.

7. Summer 2020 2 AGM- members who wish to create a sub committee membership – To be revisited.
8. Next meeting Thursday 7<sup>th</sup> January 1930hrs-2100hrs via Zoom
9. Motion to adjourn 2110hrs. -Carried.

/cw